(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended December 31, 1998
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 000-14242
CELSION CORPORATION
(Exact name of registrant as specified in its charter)

Maryland
State or other jurisdiction of incorporation or organization

10220-I Old Columbia Road Columbia, Maryland
Columbia, Maryland
(Address of principal executive offices)

Securities registered pursuant to Section $12(b)$ of the Act:

Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act:

21046-1705
(Zip Code)
Registrant's telephone number, including area code: (410) 290-5390
$\qquad$

Common Stock, par value $\$ .01$ per share
(Title of Class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

As of December 31, 1998, the Registrant had outstanding 41,514,467 shares of Common Stock, $\$ .01$ par value.

## -1-

PART I - FINANCIAL INFORMATION
Item 1. Financial Statements
CELSION CORPORATION
BALANCE SHEETS
December 31, 1998 and September 30, 1998
ASSETS

| Current assets: | $12 / 31 / 1998$ | $9 / 30 / 1998$ |
| :--- | ---: | ---: |
| Cash and cash equivalents | $\$ 100,114$ | $\$ 4,920$ |
| Accounts receivable | 1,812 | 1,812 |

## Prepaid expenses

Other current asset
Total current assets
45,013 76,944

188,998
175,735
Property and equipment - at cost:

Furniture and office equipment
Laboratory and shop equipment

Less accumulated depreciation

Net value of property and equipment
27,588
30,813
Other assets:


## 9/30/1998

| $\$ 1,125,309$ | $\$ 1,034,767$ |
| ---: | ---: |
| 109,041 | 132,778 |
| 0 | 146,041 |
| 544 | 150,020 |
| 297,493 | 127,538 |
| 522,572 | 470,220 |
| 100,000 | 100,000 |
| 51,921 | 13,639 |
| 114,778 | 1,083 |
| 1,118 | $-------176,086$ |

5,504
5,504
----------
2, 328, 280
-

Stockholders' deficit:

Capital stock - \$.01 par value; 100,000,000 shares authorized, $41,514,467$ and $39,945,826$ issued and outstanding for $12 / 31 / 1998$ and 9/30/1998, respectively

Additional paid-in capital
Accumulated deficit
Total stockholders' deficit
Total liabilities and shareholders' deficit

| 415, 145 | 399,458 |
| :---: | :---: |
| 17,605,399 | 17, 213,485 |
| $(20,012,005)$ | $(19,464,010)$ |
| $(1,991,461)$ | $(1,851,067)$ |
| \$ 336,819 | \$ 330,738 |

See accompanying notes.

# CELSION CORPORATION STATEMENTS OF OPERATIONS (Unaudited) 

Three Months Ended December 31,

19981997

Revenue:
-------

| Hyperthermia sales and parts | -- | -- |
| :---: | :---: | :---: |
| Total revenue | -- | -- |
| Cost of sales | -- | -- |
| Gross profit (loss) | -- | -- |
| Operating expenses: |  |  |
| Selling, general and administrative* | \$ 357,577 | \$ 725,058 |
| Research and development | 167,101 | 102,844 |
| Total operating expenses | 524,679 | 827,902 |
| (Loss) Income from operations | $(524,679)$ | $(827,902)$ |
| Loss in investment fund | -- | -- |
| Other(expense) income | -- | 6,255 |
| Interest expense | $(23,314)$ | $(35,525)$ |
| (Loss) Income before income taxes | $(547,993)$ | $(857,172)$ |
| Income taxes | -- | -- |
| Net (loss) income | $(547,993)$ | $(857,172)$ |
| Net (loss)income per common share (basic) | (\$ 0.014) | (\$ 0.028) |
| Weighted average shares outstanding | 40,595,255 | 30,802, 001 |
| See accompanying notes. |  |  |

Cash flows from operating activities:

Net (loss) income
Noncash items included in net (loss) income:
Loss in investment fund
Depreciation and amortization
Bad debt expense
Net changes in:
Accounts receivable
Inventories
Prepaid expenses
Accounts payable-trade
Accrued interest payable - related parties
Accrued interest payable - other
Accrued compensation
Accrued professional fees
Other accrued liabilities and deferred revenue

Net cash (used) provided by operating activities
Cash flows from investing activities:
Purchase of property and equipment
Net cash provided (used) by investing activities
Cash flows from financing activities:
Payment on notes payable (net)
Payment on capital leases (net)
Proceeds of stock issuances
Net cash provided by financing activities
Net increase(decrease) in cash
Cash at beginning of period
Cash at end of the period

| \$ | $(547,993)$ | \$ (857, 172 ) |
| :---: | :---: | :---: |
|  | -- | -- |
|  | 7,182 | 3,876 |
|  | -- | $(54,313)$ |
|  | -- | -- |
|  | -- | $(19,362)$ |
|  | 31,931 | (210) |
|  | 90,540 | $(37,997)$ |
|  | 233 | $(52,911)$ |
|  | 20,246 | $(61,984)$ |
|  | 68,346 | 53,150 |
|  | -- | $(151,648)$ |
|  | 22,288 | 41,864 |
|  | $(307,226)$ | $(1,136,707)$ |
|  | -- | $(7,400)$ |
|  | -- | $(7,400)$ |
|  | $(55,000)$ | (885, 040 ) |
|  | (181) | -- |
|  | 407,600 | 1,794,405 |
|  | 352,419 | 909, 365 |
|  | 45,193 | $(234,742)$ |
|  | 54,921 | 267,353 |
|  | \$ 100, 114 | \$ 32,611 |

See accompanying notes.

Note 1. Basis of Presentation
The information presented for the three month periods ended December 31, 1997 and December 31, 1998 is unaudited, but includes adjustments (consisting only of normal recurring accruals) that Celsion Corporation (the "Company") management believes to be necessary for the fair presentation of results for the periods presented. The September 30, 1998 balance sheet was derived from audited financial statements. These financial statements should be read in conjunction with the Company's audited annual statements for the year ended September 30, 1998, which were included as part of the Company's Report on Form 10-K.

Note 2. Common Stock Outstanding and Per Share Information
For the quarters ended December 31, 1997 and 1998, per share data is based on the weighted average number of shares of Common Stock outstanding. Outstanding warrants and options which can be converted into Common Stock are not included as their effect is antidilutive.

Note 3. Inventories
Inventories are carried at the lower of actual cost or market, and cost is determined using the average cost method. The components of inventories on $12 / 31 / 1998$ and $9 / 30 / 1998$ are as follows:

## Materials

Work - in - process
Finished products

| $12 / 31 / 1998$ | $9 / 30 / 1998$ |
| :--- | :--- |
| $\$ 5,059$ | $\$ 5,059$ |
| - | - |
| 37,000 | 37,000 |
| ---------- |  |
| $\$ 42,059$ | $\$ 42,059$ |
| $======$ | $======$ |

The statements in this report that relate to future plans, events or performance are forward-looking statements. Actual results, events or performance may differ materially due to a variety of factors, including the factors described on the Form $10-\mathrm{K}$ for the year ended September 30, 1998. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to publicly release the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

## Overview

Celsion Corporation (the "Company") has been engaged in developing and marketing minimally invasive thermotherapy devices utilized in the treatment of cancer as well as genitourinary diseases associated with benign growth of the prostate in older males, the most common being benign prostatic hyperplasia ("BPH"). Thermotherapy (also known as hyperthermia), or heat therapy, is a historically recognized successful method of treatment. In modern thermotherapy, a controlled heat dose is targeted to treatment sites using microwave and/or other energy for therapeutic benefits. Thermotherapy is a clinically established, adjuvant modality for at least doubling tumor response to radiation therapy or chemotherapy. However, delivering the necessary heat within the body without damaging surrounding tissue has been a major impediment to the use of thermotherapy for deep seated disease. The Company has an exclusive license from the Massachusetts Institute of Technology ("MIT") for adaptive phase array ("APA") technology which the Company believes will overcome this problem. This technology, originally developed for the Strategic Defense Initiative (Star Wars) plans of the Department of Defense, applies adaptive phased arrays of microwave energy in conjunction with traditional radiation or chemotherapy for the deep heating of breast, prostate and other deep seated cancers.

The Company will be concentrating its business on the development of two recently acquired technologies: (i) from MIT, APA targeting of microwave energy, which the Company believes will have broad cancer and other medical applications, and (ii) balloon catheter technology for enhanced thermotherapy of BPH and other genitourinary tract conditions. While the balloon catheter technology is related to the Company's previous BPH thermotherapy devices, the Company believes the APA technology has the potential to serve as the core technology for a broad array of medical devices, and accordingly the Company will devote most of its resources to the exploitation of the APA technology.

The Company is concentrating on the development of the new technologies it recently acquired to significantly expand the capabilities and market for its products and has ceased active sales of its current equipment. The Company therefore did not receive any revenue in the three months ended December 31, 1997 and 1998. With the focus on the development and marketing of the new thermotherapy systems utilizing the patented technologies, the Company anticipates that most of its future revenue will be generated by treatments administered utilizing its thermotherapy systems and the sales of disposable kits. Revenue from the new technologies is not expected until the new technologies are developed and approved for sale by governmental regulatory agencies.

Given the lack of sales and sales efforts in the quarter ended December 31, 1997 and 1998, there were no cost of sales in the quarters.

Research and development expense increased to $\$ 167,101$ in the three months ended December 31, 1998 from $\$ 102,844$ in the three months ended December 31, 1997 due to increased emphasis on technology enhancements. The Company expects to significantly increase its expenditures for research and development to fund the development or enhancement of products by incorporating the APA technology and the MMTC technology.

Selling, general and administrative expenses decreased substantially to $\$ 357,577$ in the three months ended December 31, 1998 from $\$ 725,058$ in the three months ended December 31, 1997. The higher expenses during the quarter ending December 31, 1997 were primarily due to the increase in consulting and legal expenses, and compensation expenses, including \$234,375 in compensation expense recorded for the 250,000 shares of common stock issued to Spencer Volk. The Company expects selling and marketing expense to increase substantially as it expands its advertising and promotional activities and increases its marketing and sales force, in anticipation of the commercialization of its new thermotherapy systems.

Interest expense decreased to $\$ 23,314$ in the three months ended December 31, 1998 from $\$ 35,525$ in the three months ended December 31, 1997. The decrease was due to the repayment on certain notes.

The net loss for the quarter ended December 31, 1998 was \$547,993. The loss per share was \$0.014. Operating losses will continue while the Company is developing its new equipment. Losses thereafter will depend upon a number of factors including the market acceptance of the new technologies.

Since inception, the Company's expenses have significantly exceeded its revenues, resulting in an accumulated deficit of $\$ 20,012,005$ and a shareholders' deficit of $\$ 1,991,461$ at December 31, 1998. The Company has funded its operations primarily through the sale of equity securities. At December 31, 1998, the Company had cash, cash equivalents and short-term investments aggregating approximately $\$ 100,114$. Net cash used in the Company's operating activities was \$301, 226 for the three months ended December 31, 1998.

The Company has incurred negative cash flows from operations since its inception, and has expended, and expects to continue to expend in the future, substantial funds to complete its planned product development efforts, including seeking FDA approval for the domestic sale of the Company's products, expand its sales and marketing activities. The Company expects that its existing capital resources will not be adequate to fund the Company's operations through the next twelve months. The Company is dependent on raising additional capital to fund its development of technology and to implement its business plan. Such dependence will continue at least until the Company begins marketing its new technologies.

The Company's future capital requirements and the adequacy of available funds will depend on numerous factors, including: the successful commercialization of the thermotherapy systems; progress in its product development efforts; the magnitude and scope of such efforts; progress with preclinical studies and clinical trials; the cost and timing of manufacturing scale- up; the development of effective sales and marketing activities; the cost of filing, prosecuting, defending and enforcing patent claims and other intellectual property rights; the emerging of competing technological and market developments; and the development of strategic alliances for the marketing of the Company's products. To the extent that funds generated from the Company's operations are insufficient to meet current or planned operating requirements, the Company will be required to obtain additional funds through equity or debt financing, strategic alliances with corporate partners and others, or through other sources. The Company completed a $\$ 1$ million private placement on February 3, 1999. These funds should allow the company to continue Phase I BPH clinical trials and begin Phase I clinical trials for the Company's Breast Cancer Treatment System. The Company does not have any other committed sources of additional financing, and there can be no assurance that additional funding, if necessary, will be available on acceptable terms, if at all. If adequate funds are not available, the Company may be required to delay, scale-back or eliminate certain aspects of its operations or attempt to obtain funds through arrangements with collaborative partners or others that may require the Company to relinquish rights to certain of its technologies, product candidates, products or potential markets. If adequate funds are not available, the Company's business, financial condition and results of operations will be materially and adversely effected.

Item 1. Legal Proceedings
The Company was named as a defendant in a lawsuit filed by Eastwell Management Services, Ltd. ("Eastwell") in the United States District Court for the District of Maryland claiming, inter alia, breach of contract. On December 19, 1998, the U.S. District Court of Maryland found in favor of Celsion. In a related decision, the U.S. District Court of Maryland also found in favor of Celsion regarding its countersuit, entering a judgement against Eastwell in the amount of $\$ 100,000$. The Company intends to pursue all legal avenues available to collect the $\$ 100,000$. Eastwell has filed an appeal of the case, which is now pending with the U.S.
District Court.
Item 2. Change in Securities
During the quarter ended December 31, 1998, the Company issued the following securities without registration under the Securities Act of 1933:

1. The Company issued 448,641 shares to eight persons for compensation for various services provided to the Company totaling approximately $\$ 95,600$. The issuance was made to a limited number of accredited investors. The Company believes the issuance was exempt from registration under the Securities Act pursuant to Sections 3(a)(9), $4(2)$ or $4(6)$ of the Securities Act and Regulation D promulgated thereunder.
2. The Company issued 200,000 shares to Spencer Volk, the President of the Company upon conversion of an outstanding note in the amount of $\$ 50,000$. The Company believes the issuance was exempt from registration under the Securities Act pursuant to Section 4(2) or 4(6) of the Securities Act and Regulation D promulgated thereunder.
3. The Company issued 920,000 shares to eight accredited investors for cash consideration totaling \$230,000. The issuance was made to a limited number of accredited investors. The Company believes the issuance was exempt from registration under the Securities Act as sales to limited numbers of accredited investors pursuant to Sections $4(2)$ or $4(6)$ of the Securities Act and Regulation $D$ promulgated thereunder.

Item 3.
Defaults upon Senior Securities
None.

None.
Item 5. Other Information
None.
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits.
11. Computation of per share earnings.
27. Financial Data Schedule.
(b) Reports on Form 8-K.

No report on Form $8-K$ was filed during the period reported upon.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: February 12, 1999

CELSION CORPORATION
(Registrant)
By: /s/Spencer J. Volk
Spencer J. Volk President

By: /s/John Mon

John Mon Treasurer

## CELSION CORPORATION

 COMPUTATION OF EARNINGS PER SHARE
## Three Months Ended December 31,

| 1998 | 1997 |  |
| :---: | :---: | ---: |
| $(\$ \quad 547,993)$ | $(\$$ | $857,172)$ |
| $(0.014)$ | $(\$$ | $0.028)$ |
| $40,595,255$ | $30,802,001$ |  |

3-MOS
SEP-30-1998
OCT-01-1998
DEC-31-1998
100114
0
1812
0
42059
188998
242842
215253
336819
2322776
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0
0
415145
(2406610)
336819
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524679
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23314
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